

Descargar Libro En Línea PDF Epub Mobi Español *Vendes O Vendes* - Grant Cardone



Descargar libro en línea PDF epub mobi Español *Vendes o vendes* Grant Cardone , Todo en la vida es una venta. Y todo lo que quieres es una comisión.

No importa si eres un vendedor, un director comercial o un emprendedor, *Vendes o vendes* será tu guía para vender efectivamente tus productos, tus ideas y a ti mismo, ia todo el mundo!

Aunque se trate de vender el producto de tu compañía o de venderte a ti mismo la idea de comer sano, todo en la vida puede -y debería- ser tratado como una venta. Como un experto en ventas, Grant Cardone explica en este libro que conocer los principios de las ventas es un requisito indispensable para el éxito en cualquier ámbito. En *Vendes o vendes*, Cardone revela las técnicas y los acercamientos necesarios para manejar como experto el arte de vender en cualquier lugar. Aprenderás cómo manejar el rechazo, revertir las situaciones negativas, acortar los ciclos de venta y garantizar tu grandeza. Cardone también te enseñará los esenciales del éxito:

- Vender en una mala economía.
- Mantenerte positivo a pesar del rechazo
- Llenar tu cartera con nuevos clientes
- Desafiar la renuencia

Con la experiencia de un vendedor extraordinario, *Vendes o vendes* cambiará la forma en la que percibes las ventas, iy la vida!

Reseñas:

"Grant Cardone entrega una visión fresca e innovadora para maximizar tu potencial y tu éxito personal y profesional. Este libro te enseñará a aplicar las técnicas probadas para alcanzar tus objetivos. Brillante, innovador y profundo." -Joseph W. Lineberry, Microsoft Corporation-

"*Vendes o vendes* no es sólo para vendedores. Es un libro con técnicas exitosas de persuasión para cualquiera, papás, maestros, gerentes, entrenadores... que necesitan influir y motivar a los demás." - Dr. Tony Alessandra, autor de *The Platinum Rule*-

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